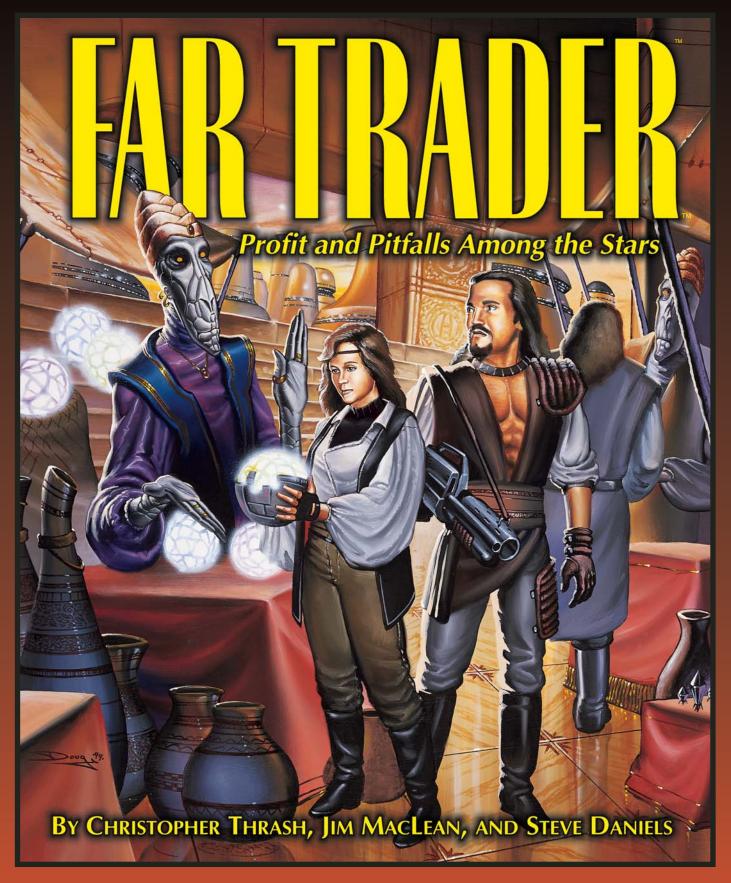
GURPS Traveller



STEVE JACKSON GAMES

"Regina Departure, this is S.S. Freeman, passing the 100D limit, jumping outsystem to Jenghe at this time, no estimated time of return."

"Freeman, I show you departing Regina System at 16:05:15-115-1120. Jump approved; squawk 0000. Come back and see us sometime."

"Regina Departure, this is S.S. Freeman, squawking all zeroes; will do, thanks and out."

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There's a fortune to be made among the stars – for the intrepid merchant with business savvy, a suspicious mind, and more than a little luck.

Be prepared to meet some of the worst characters in the universe – just pray they're not your business partners! And remember, "cutthroat competition" isn't just a colorful catch phrase . . .

The "independent trader" campaign is one of the most popular among *Traveller* players. *Far Trader* is the complete support volume for a mercantile campaign. You can:

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- Start your own character-run business, raise capital, and finance your money-making ventures.
- Make contacts, find niche markets, and exploit opportunities the big corporations miss.
- Learn what it takes to run a successful commercial starship.
- Expand your campaign with 15 new character templates.
- Run entire mercantile campaigns, including Free Traders, smugglers, and pirates.

So stock your starship, grab your gun, and take to the stars . . . fortunes don't come easy!



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The GURPS Basic Set, GURPS Traveller, and GURPS Space are required for full use of this book in a GURPS campaign. Ultra-

The GURPS Basic Set, GURPS
Traveller, and GURPS Space are required for full use of this book in a GURPS campaign. Ultra-Tech and Ultra-Tech 2 are not required, but will be very useful. The background presented here will be of great value to any Traveller campaign, and will also serve as a source of inspiration for other SF games.

ADVENTURE CAPITALISTS:

Written by

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GURPS Traveller® FARTRADER

Profit and Pitfalls Among the Stars

By Christopher Thrash, Jim MacLean, and Steve Daniels

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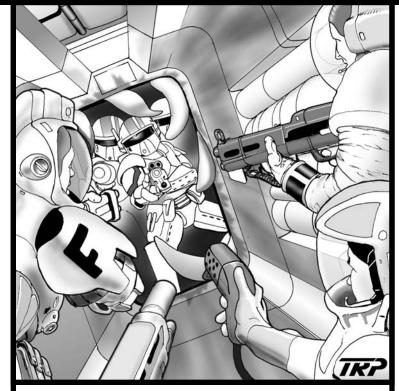
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About GURPS

Steve Jackson Games is committed to full support of the *GURPS* system. Our address is SJ Games, Box 18957, Austin, TX 78760. Please include a self-addressed, stamped envelope (SASE) any time you write us! Resources include:

Pyramid (www.sjgames.com/pyramid/). Our online magazine includes new GURPS rules and articles. It also covers Dungeons and Dragons, Traveller, World of Darkness, Call of Cthulhu, and many more top games – and other Steve Jackson Games releases like In Nomine, Illuminati, Car Wars, Toon, Ogre Miniatures, and more. Pyramid subscribers also have access to playtest files online!

New supplements and adventures. GURPS continues to grow, and we'll be happy to let you know what's new. For a current catalog, send us a legal-sized or 9"¥12" SASE – please use two stamps! – or just visit www.warehouse23.com.

Errata. Everyone makes mistakes, including us – but we do our best to fix our errors. Up-to-date errata sheets for all *GURPS* releases, including this book, are available on our website – see below.

Gamer input. We value your comments, for new products as well as updated printings of existing titles!

Internet. Visit us on the World Wide Web at www.sjgames.com for errata, updates, Q&A, and much more. GURPS has its own Usenet group, too: rec.games.frp.gurps.

GURPSnet. This e-mail list hosts much of the online discussion of GURPS. To join, point your web browser to www.sjgames.com/mailman/listinfo/gur psnet-l/.

The GURPS Traveller: Far Trader web page is at www.sjgames.com/gurps/traveller/fartrader/.

Page References

Rules and statistics in this book are specifically for the GURPS Basic Set, Third Edition. Any page reference that begins with a B refers to the GURPS **Basic Set** – e.g., p. B102 means p. 102 of the GURPS Basic Set, Third Edition. Page references that begin with CI indicate GURPS Compendium I. Other references are CII to GURPS Compendium II, GT to GURPS Traveller, S to GURPS Space, UT to GURPS Ultra-Tech, UTT to GURPS Ultra-Tech 2, and VE to GURPS Vehicles. The abbreviation for this book is T:FT. For a full list of abbreviations, see p. CI181 or the updated web list at www.sjgames.com/gurps/abbrevs.html.

INTRODUCTION

When *Traveller* appeared in the summer of 1977, it became the first *science fiction* roleplaying game. It was the first game to take what was known about the real world, make a few carefully selected changes (FTL travel, gravity manipulation, fusion power) and extrapolate the consequences into the future. This led to some fairly conservative projections (like backpack lasers!). In particular, *Traveller* took the stance that technological development would *not* invalidate the processes that have dominated human history to date. It assumed that the future would be different, but still recognizable.

Far Trader is based on a similar premise: that the forces of economics at work on Earth today will still operate even when trade is carried out among the stars. Most of what you will find here is real-world economic theory and shipping practice, applied to the *Traveller* universe. This book includes a lot of detail and is designed as a tool kit for the GM, who should take what he needs when he needs it.

No work of this sort stands alone. *Far Trader* draws on the trade and commerce rules of all previous versions of *Traveller*, particularly *Merchant Prince*, *The Traveller Adventure* and the *Hard Times* and *Pocket Empires* source books; the campaign rules in *Striker* and *Trillion Credit Squadron*; and innumerable articles by Jolly Blackburn, Phil Masters, Terry McInnes, Stan Mullins, S. John Ross and others in the *Journal of the Traveller's Aid Society* and elsewhere. *Far Trader* also incorporates economics rules from across the *GURPS* system, particularly *GURPS Swashbucklers* and *Vehicles*. The authors gratefully acknowledge their debt to those who have broken the trail for them.

ABOUT THE AUTHORS

Christopher Thrash is a serving military officer and a qualified helicopter pilot. He has spent far too much time away from his family, in places like Germany, Korea, Somalia, and Haiti; he has learned a fair amount about ports (air and sea) and shipping operations in the process. He has been playing roleplaying games since March 1976, *Traveller* since December 1977, and *GURPS* since 1991.

Jim MacLean is the pen name of a doctoral student in economics at an Ivy League university. He is new to *GURPS* but has been playing *Traveller* since the early days. Jim has also been a member of the *Traveller Mailing List* since 1991 and is more than happy to answer questions there.

Steve Daniels has been playing and testing roleplaying games for over 20 years and will soon be a practicing lawyer. He has contributed to other *Traveller* products and plans to continue to write game products. In his casual time, he plays blues guitar and rugby football.

ABOUT THE LINE EDITOR

Loren Wiseman was one of the founding partners of GDW, Inc., original publisher of *Traveller*, and spent over 20 years there as a game designer, developer, typesetter and editor. After GDW closed, Loren freelanced for a time, and then came to SJ Games, where he is the *Traveller* line editor and expert-in-residence.

JOURNAL OF THE TRAVELLERS' AID SOCIETY

The long-running *Traveller* magazine is now online at **jtas.sjgames.com**. It supports all versions of *Traveller* with news, articles, discussion areas, and reviews. Subscriptions are \$20 per two years, for 52 biweekly updates and full access to archives.

The *Traveller News Service* is updated weekly, chronicling the life and times of the Imperium, and is viewable *free* at **www.sjgames.com/gurps/traveller/news.html**. The SJ Games *Traveller* links page (**www.sjgames.com/gurps/traveller/links.html**) links to the *Traveller* Web Ring, which includes most of the major *Traveller*-oriented websites. For information on subscribing to the *Traveller* mailing list, go to **tml.travellercentral.com**.



The Gravity Trade Model

o understand the logic behind the trade model in Far Trader, it helps to look at its origins in real-world economics. Economists have developed many theories concerning international trade, but none of them is as useful for predicting trade flows among nations as the gravity model. The gravity model is so named because it is based on a decreasing function of the distance between two "masses," just like gravity. In this case, "mass" indicates the size of an economy. The variables used in real-world gravity models are economic size, average wealth, distance and measures of the economies' comparative advantage.

An economy's size is usually indicated by its GWP (p. 14), and is the most important predictor of how much it will trade with other economies. Trade volume increases more slowly than size because smaller economies tend to be more dependent on trade than larger ones. Economies do not have to be entire worlds – they could be countries, cities or orbital colonies. We shall discuss only worlds because it is best to use economies of the same kind in a gravity model to avoid introducing hidden differences.

Average wealth is measured by percapita GWP. As the average wealth of people in an economy increases, so does their propensity to trade. This means that a small, wealthy world will trade more than a large, poor one – even if their economies are the same size. While increases in average wealth always lead to increases in trade, the effect grows rapidly at first and then diminishes.

Continued on next page . . .

Advanced Trade System

This is a more advanced trade and commerce system, intended for campaigns which will concentrate heavily (if not completely) on the mercantile aspects of the *Traveller* universe.

THE FREIGHT SHIPPING BUSINESS

The shipping business is concerned with getting the goods that make up the interstellar economy to their destinations. Some of the most important players in the business are *shipping lines*, *cargo brokers* and *tramp ships*.

Shipping Lines

The most visible players in the interstellar shipping business are the shipping lines. Whether they are Imperium-wide megacorporations or merely local subsector concerns, the companies that maintain scheduled freight and passenger service among the worlds of the Imperium are known as "shipping lines" or simply "liners."

Liners carry the vast majority of interstellar freight and passengers. These companies commit enormous resources, in the form of ships and port-side personnel, to maintain an interlocking web of routes with scheduled arrivals and departures. The reliability of shipping lines is crucial to the stability of any interstellar economy. Companies need to be able to count on steady access to off-world suppliers and markets to integrate them into their production decisions. Without this integration, the Imperium's high-technology society would not be sustainable (see *Economies of Scale*, p. 10).

To make these huge investments in ships and personnel pay off, the shipping lines must manage both their ships and their freight contracts very carefully. The various shipboard departments (pp. 79-80) and the administrative department (p. 80) ashore are responsible for seeing that their company's ships spend only as much time in port as is absolutely necessary and then get back into jumpspace where they earn their money. The sales department (p. 80) – made up of dedicated cargo brokers – keeps the ships' holds full of paying cargo.

The importance of a line's internal brokers varies from company to company. Some organizations rely on independent brokers as much as their own to find freight for them. Other companies (mostly Solomani in origin) even go so far as to have their brokers organized into a separate company that has to compete with other brokerages to lease space on their own lines' ships.

Cargo Brokers

Brokers play a key role in shipping: matching customers who have goods to ship with ships that have holds to fill. They are the "market-makers," and rely on a wide variety of contacts and skills to do their job. A broker must be part speculator, part salesman, part loan shark and part merchant. He may work for a shipping line or a frequent exporter, or he may be an independent agent.

Shipping cargo is a risky business, and cargo brokers make part of their money by taking some of that risk off of other people's hands. Ship owners have taken a big risk by investing in an expensive piece of equipment on the assumption that exporters will pay them to carry cargo in it. They often have 40-year mortgages to pay off (p. 98), and if they had their way, they would have their ships booked solid 40 years in advance. Exporters, on the other hand, want shipping capacity standing by to handle their goods and want to be able to contract for it at the last possible moment. If they have to sign up for hold space ahead of time, they run the risk of being stuck with too much or too little. Enter the cargo broker.

Auxiliary Equipment

Auxiliary equipment includes every item that isn't part of the ship's basic design. Freight-handling equipment is an investment – a ship that is self-sustaining is a ship that can make a profit where others can't. Environmental gear for the ship's locker and survival gear for the crew and passengers (especially sufficient rescue balls in every compartment) can mean the difference between life and death. Finally, shotguns and snub pistols enough to equip the crew will let them repel boarders and hijackers *without* frying the bulkheads.

Ship's Locker

"Ship's locker" is a catch-all term for the miscellaneous stores and supplies a ship maintains to support its operations and crew. On small ships, it may be a physical locker; on larger ships, it is a storeroom or hold. Contents of a ship's locker can include environmental and survival gear, personal convenience items and consumables for the crew (the *slop chest*), and medical supplies. Most equipment is issued as needed but remains the property of the ship's locker.

Slop chest items (junk food, mild recreational drugs and alcohol, toiletries, entertainment and educational chips, even uniforms and T-shirts) are purchased in bulk by the purser and sold to the crew at cost or charged against their unpaid salaries. On small merchant ships or those that carry only a few passengers in addition to their cargo, the passengers may have access to the slop chest through the purser on a cash-only basis. Large liners run separate concessions for the convenience of their passengers.

Parts and Stores

Spare parts cost 0.1% of the ship's original purchase price per year; their volume is included in that of the engineering space. This is in addition to parts required for annual maintenance (p. 76).

Ships' life-support systems can produce edible food from algae and mycoprotein, but this isn't very tempting: a bland-tasting, dry, flaky paste or cake, often gray or brown. Flavor additives (100 single-meal packs weigh five pounds and cost Cr50) make it more palatable. Fauxflesh vats produce real animal protein via applied biotechnology, but ships with fewer than 50 staterooms may have room to grow only one variety ("Beef *again*? I'd kill for lamb!").

Fresh provisions are the alternative of choice, and a necessity on any ship that intends to offer high passage. Preserved provisions are 2 lbs., 0.04 cf and Cr6 per man-day. Fresh ("real") food ranges from two to four times that price and up (although at the high end, the quality of the product depends more on the Cooking skill of the chef), and has twice the weight and volume. Both are carried as cargo: 12,500 man-days of preserved provisions or 6,250 man-days of fresh provisions per dton. Fresh provisions are also perishable.

Programs

Don't scrimp on programs! Remember that bridges are equipped with *three* computers (p. GT161). A complete package for a free trader costs kCr129 at TL10, and consists of Datalink (run one copy per communicator), Targeting +8 (run one copy per turret and a third for the missile fire director on the bridge), Damage Control with ship's specifications in a database, Routine Vehicle Operation (Piloting-12, Cr2,000, Complexity 2; see p. 68), Astrogation (Jump-1) and Library Data. Add a Limited (Cr2,000, Complexity 4) or Full (Cr5,000, Complexity 5) Personality Simulation to make the ship more user-friendly, if desired.

Security and Anti-Hijacking

Ships come with electronic locks, but consider installing after-market intruder defenses (including digital cameras, motion sensors and weapons) and a high-security alarm system (Cr3,000, effective skill 20). If the ship is equipped with internal sensors, an Anti-Hijack program (Criminology-14, Cr10,000, Complexity 5) can alert the captain to suspicious patterns of activity.

Odds and Ends

he following items are intended especially for crew members of starships.

Refer to pp. GT107-117 for other relevant equipment.

Pocket Pack (TL8)

A collection of five items that most crewmen find invaluable; it is standard issue on well-run ships. It includes a penlight (runs on an AA cell for 24 hours; Cr4, 1/16 lb.), a Swiss army knife (screwdriver, scissors, small knife, file, tweezers, bottle opener and toothpick; Cr10, 1/8 lb.), a roll of vacuum-proof sticky tape (150 yds. × 2 inches; Cr2, 1/8 lb.), a marking pen (writes on metal or glass in temperatures from -150°F to 400°F, in zero gravity and in vacuum; Cr4, 1/16 lb.), and a candy bar (in a vacuum-proof wrapper, temperature resistant as is the marking pen, tastes like chocolate-covered sawdust; Cr1, 1/8 lb.). Cost is Cr20 (saves Cr1 over the cost of the items bought separately); weight, with wrapping, is ½ lb.

Sr5/8 Survival Rifle (TL8)

The Sr5/8 is a simple lever-action rifle made entirely from lightweight alloys and plastics. It breaks down easily into three basic components (barrel, action, stock); the barrel and action can be stored in the hollow plastic stock. The rifle uses an internal 12-round magazine, which may be topped up with individual rounds at any time. It fires a 5mm caseless round (identical to that used by the 5mm body pistol, p. GT110). Dmg. 2d, Acc 6, SS 11, ½D 140, Max 1,700, Wt. 1.1 lbs., RoF 3~, Shots 12, ST 8, Rcl -1, Cost Cr72. 500 rounds of ammunition weigh ½ lb. and cost Cr1.

Wrist Computer (TL9)

This general-purpose computer is the size and shape of a large wristwatch. Complexity is 2. It has no display, only a verbal interface (although it still tells time), and can be linked to a communicator or directly to a larger computer to download data (making it very handy for spies!). Cr300, 1/8 lb.

Survival Watch (TL9)

Incorporates a dedicated wrist computer (Complexity 2) with a 0.1-gig database of survival lore, a chronometer, a rad counter, a magnetic compass, a homing beacon (p. UTT40) and an inertial compass (p. UT22). It is voice-activated and displays information on a tiny, high-res screen. Runs for one year on an A cell. Cr300, ¼ lb.

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Pirate Havens in the Spinward Marches

[Continued]

Republic of Garoo

Garoo (SM/Darrian 0130) lies at the extreme spinward end of the Spinward Main. At first a seemingly odd choice due to its high CR, the existence of a steady stream of salvage parts from the iceball world Graveyard in the Garoo outsystem may have a more prosaic explanation than mysterious Ancient influences. If true, the Republican government can be expected to give its implied approval to chop-ship operations, in return for a share of the spoils (a "salvage fee"). In 1119, the Republic publicly stated its willingness to issue Letters of Marque (p. GT86) to privateers in response to any aggression from the Darrian Confederation.

Tarsus

As an Imperial client state, Tarsus (SM/District 268 1138) officially condemns piracy, smuggling and privateering. With paperwork and legal obstacles to trade practically non-existent, however, Tarsus makes an excellent location to fence stolen goods in exchange for needed supplies.

Trexalon

With its high TL and low CR, Trexalon (SM/District 268 1339) is the best candidate for a pirate haven in the sector. Positioned at the rimward end of the Spinward Main, it has ready access to the unincorporated worlds of District 268 and on into the Imperium in the Glisten subsector. Trexalon's strong anti-Imperial leanings and ongoing economic struggle with Collace (SM/District 268 1237) make it unlikely that the governing Trexalon Technical Consortium would cooperate with outside attempts to suppress piratical activity.

SPECIAL CAMPAIGNS AND ADVENTURES

There's a Legion that never was 'listed That carries no colours or crest,
But, split in a thousand detachments,
Is breaking the road for the rest.

- Rudyard Kipling, The Lost Legion

EXPLORATORY TRADE AND CONTACT

One of the most profitable, dangerous and interesting sides of the business world is opening new trade routes and contacts. This is where exploration and diplomacy meet hard commercial sense. "New" territory need not be totally unexplored territory (although merchant explorers often have an incentive to go farther than anyone else) – it may merely be neglected by less perceptive mercantile interests.

An exploratory campaign could proceed from planet to planet, with the PCs learning about each world and discovering unique trading opportunities in the process. Alternatively, the explorers could be part of a long-term expedition, charged with developing trade relations with a single world or alien species. Obstacles in such campaigns include the normal hazards of exploration, plus all the fits and starts, misunderstandings and conflicts inherent in opening contact with new cultures. Potential benefits include exclusive access to all sorts of exotic, never-beforeseen trade goods and processes in exchange for bringing the fruits of interstellar trade to a new market.

The classic examples of this type of adventure are the Polesotechnic League (Nicholas van Rijn) stories of Poul Anderson.

STARPORTS - BROKERS, SHIPPER'S AGENTS, AND BARTENDERS

Life in a starport is properly the subject of *GURPS Traveller: Starports*, but there are some purely mercantile campaign options within the starport environment.

Speculating Without a Starship

Engaging in speculative trade can be lucrative for a merchant with the right skills and enough capital. Players who enjoy merchant campaigns but not the constant change of scenery of a starship-based scenario may enjoy playing planet-based brokers and traders. The Ship Owner advantage (p. 101) can be adapted to *any* sort of business, while Ship Patron (p. 100) can be used to represent a franchise arrangement.

Characters in such a campaign can use their extensive contacts and local knowledge to obtain freight for shippers at a discount, or to buy speculative goods from passing traders and sell them to carefully chosen local customers. They can even engage in interstellar trade from their base of operations, negotiating passage for their cargo and perhaps accompanying it to its destination.

Service to the Line

Line employees who tire of the wandering life can still rise within their companies as part of the shore establishment. Port captains are often retired from active service aboard ship, and put their extensive experience to work, troubleshooting for the ships that call at their port. Successful pursers may find more rewarding careers as brokers, locating and arranging for cargoes to fill the holds of their line – for a fat commission, of course.

Other Businesses in Port

Other types of port-side establishments are also possible: shipyards, hotels, bars, chandlers, agencies \dots wherever there is a need, there will be someone to fill it – for a price.



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